

**CLEANCONNECT**

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## TalkMore Service Report



Scanning code to follow WeChat public number

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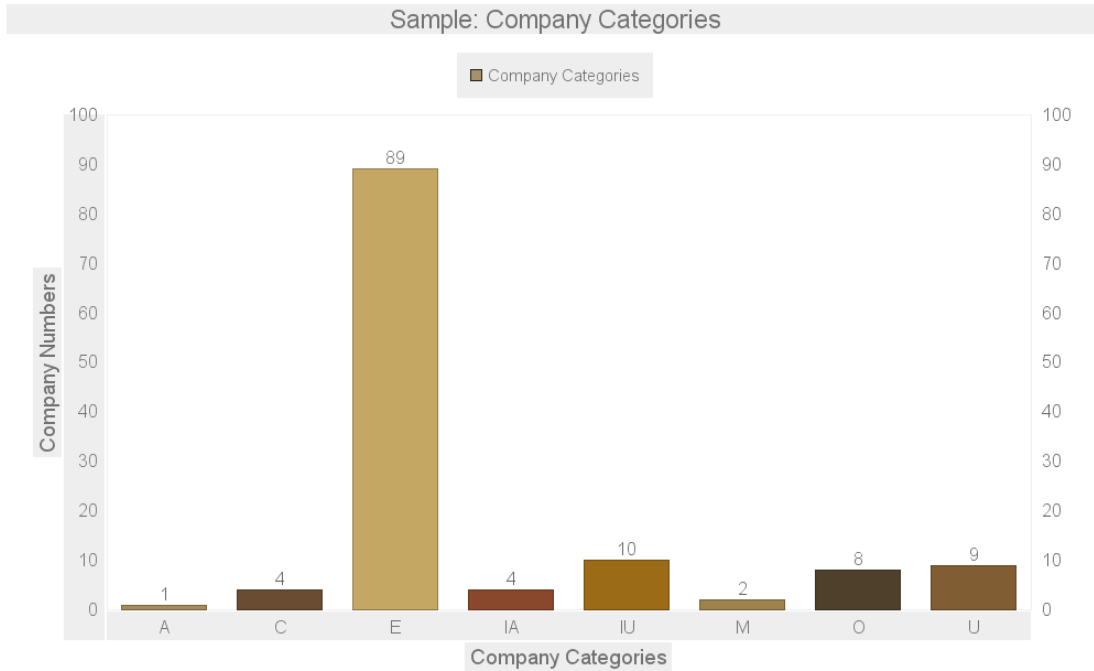
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## 《TalkMore Service Report》

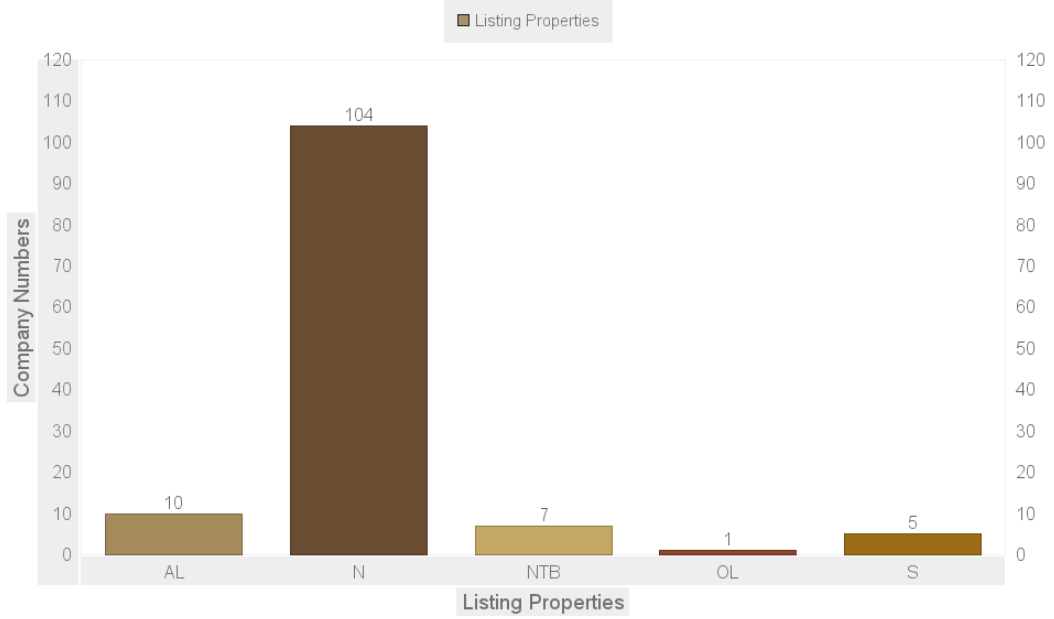
### 1. Live broadcast analysis

The live broadcast was held on March 1, 2018, 20:00-21:00. 148 people from 127 companies participated in this broadcast, including 89 environmental protection companies, 10 industry end users. The statistics of the company's category and listing properties are shown in the Figures below.



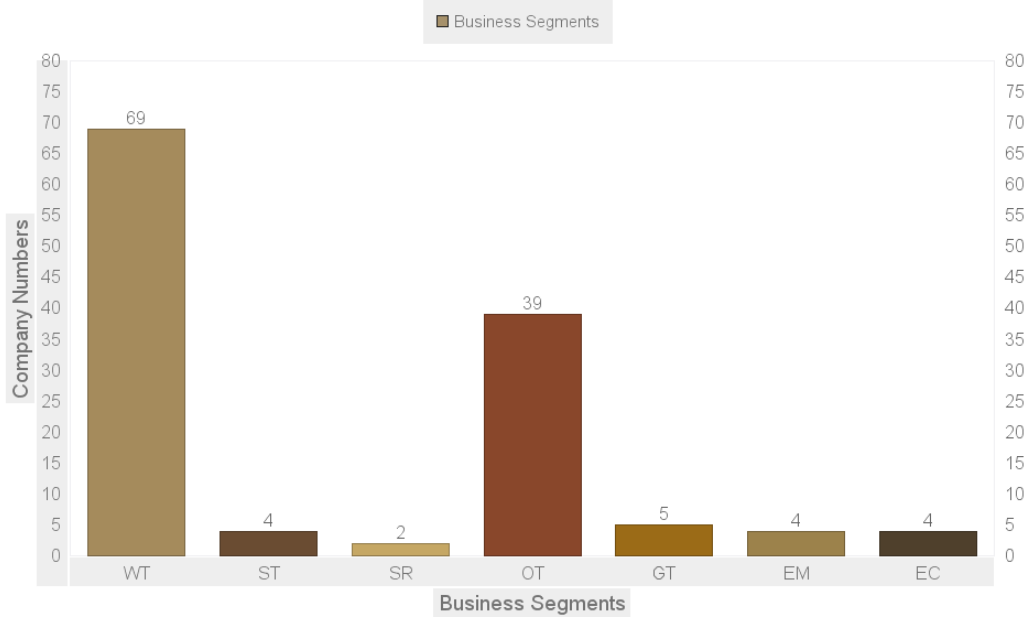
A (Association Organization)	C (Consulting Agencies)
E (Environmental Company)	IA (Investment Agency)
IU (Industrial User)	M (Media)
O (Other Company)	U (Universities and Institutions)

Sample: Listing Properties



AL (A-share Listed)	N (Non-Listed)	NTB (New Third-board Listed)
OL (Overseas Listed)	S (State Owned Enterprises)	

Sample: Business Segments



WT (Water Treatment)	ST (Solid Treatment)
SR (Soil Remediation)	OT (Others)
GT (Gas Treatment)	EM (Environmental Monitoring)
EC (Energy Conservation)	

## 2. List of potential Chinese customers

According to the analysis of those online audiences, we have selected the following potential Chinese customers.

NO	Company	Category	Segment	Listing properties	Name	Title	Email
1	Beijing Orient Landscape & Ecology Co., Ltd.	E	WT	A-share listed	XXX	Chief Investment Officer	xxx@163.com
2	Beijing Hinery Clean Energy Technology Co., Ltd.	E	WT	Non-listed	XXX	CEO	xxx@163.com
3	Canfit Resource Recovery Technologies Inc	E	ST	Non-listed	XXX	R&D Manager	xxx@126.com
4	Jingrun Envirotech Co.,Ltd.	E	WT	New three-board Listed	XXX	Engineer	xxx@163.com
5	Beijing Kewei Tianshi Environmental Protection Holdings Ltd	E	WT	Non-listed	XXX	Technical Deputy General Manager	xxx@126.com
6	Beijing Sanju Environmental Protection & New Materials Co., Ltd.	E	ST	A-share listed	XXX	/	xxx@qq.com
7	Beijing Yingherui Environmental Technology Co., Ltd.	E	ST	Non-listed	XXX	R & D Director	xxx@163.com
8	Beijing Enterprises Water Group Ltd.	E	WT	Overseas listed	XXX	Engineer	xxx@bewg.net.cn
9	BGT International Environment Technology Co., Ltd.	E	WT	New three-board Listed	XXX	R & D Engineer	xxx@qq.com
10	Nova Skantek	E	ST	Non-listed	XXX	General manager	xxx@novaskantek.com
11	Fujian Longma Environmental Sanitation Equipment Co., Ltd.	E	ST	A-share listed	XXX	General Manager Assistant, PhD	xxx@163.com
12	Hefei Maoteng	E	ST	Non-listed	XXX	Chairman assistant	xxx@163.com
13	Jiangsu Camels Environmental Science and Technology Ltd	E	EM	Non-listed	XXX	production manager	xxx@aol.com



### 3. List of Questions

NO	Questions	Name	Company
1	Can ATP test use for raw water toxicity and biodegradability?	xxx	xxx
2	Is it correct that with your test, I don't need to test BOD and MLSS anymore?		
3	After purchasing, will you provide on-site support for the system optimization? How much is the fee for distributor?		
4	Can you analysis non-biodegradable wastewater stream, like containing phenolic compounds?		
5	Can you provide some applications in terms of improving the effluent quality?	xxx	xxx
6	When cATP is known to be improved, how do you acquire the data in terms of reducing the sludge purging?		
7	For the application scenario, what would be the influence on nitrogen and phosphorus removal? What would be the influencing factors? Any data to support?		
8	For influent with higher SS and also the SS contains high fraction of inorganic content, can we use this technology to improve the waste sludge volume?		
9	How long can 1 test kit be used?	xxx	xxx
10	Is it a lab equipment? How long does it take for one test? How much reagent to use?		
11	Does ABR normally be controlled at 25%?		
12	Are you the exclusive distributor? How can we be the distributor?		
13	Is this an equipment or process analysis technology? Can you provide front-to-end wastewater process analysis?	xxx	xxx
14	ATP is not stable, how can you make sure the accuracy of the testing? What's the cost?	xxx	xxx
15	I'd like to know if the ATP change can be use to identify toxicity chemicals or toxicity type in general?	xxx	xxx
...	...	...	...

### 4. Note

This Service Report was prepared by Umore Consulting and was only available to the customer xxx.

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